

# WISDOM HEREFORDS

*Des Moines, Ia.*



Col. Art Thompson, world's greatest auctioneer, reached the top when he sold

DOUBLE BLANK DOMINO 000000

# Lazy D Ranch

AUCTIONEER

A. W. Thompson,

ADA,  
OKLAHOMA



COL. A. W. THOMPSON  
York, Neb.

**M**EN advance according to the thought and aggressiveness applied. Success is paid for by energy, application, study and sacrifice.

A reputation as an auctioneer is established by continuous advance as a successful salesman behind the auction block.

You are respectfully referred to any of my customers if desiring testimonial as to my ability.

I am conducting my share of Poland-China sales, and will be pleased to have you write me concerning yours.

**A. W. Thompson**  
York, Nebraska